



Chief Executive Officer

The Real Estate Council of Ontario (RECO) is a not-for-profit corporation responsible for administering the Real Estate and Business Brokers Act, 2002 (REBBA 2002) and associated regulations on behalf of the Province of Ontario and for protecting the public interest through a fair, safe and informed marketplace.

RECO was established in 1997 as a Delegated Administrative Authority under the Safety and Consumer Statutes Administration Act, as a result of the mutual desire of the government and the real estate industry to enhance professionalism, increase consumer protection and provide an effective, efficient and responsive regulatory framework. The Ministry of Government and Consumer Services continues to be responsible for the Real Estate and Business Brokers Act, 2002 and associated regulations, as well as the general oversight of RECO.

The CEO of the Real Estate Council of Ontario is responsible for ensuring that the legislative and regulatory provisions of the Real Estate and Business Brokers Act, 2002 (REBBA) of Ontario are successfully delivered, reflecting the needs of the public, the Council's registrants and the Provincial Government in that delivery. The position is directly accountable to the Board of Directors, through the Chair of the Board, for the operation of the Council.

The CEO position requires an entrepreneurial, seasoned leader with strong political acumen, exceptional interpersonal and trust building skills, and the ability to build and support collaborative teams as well as foster strong relationships with the board and the internal and external stakeholders. The CEO provides strategic leadership to the Registrar, Vice President Corporate Services and a team of approximately 135 staff. The CEO has overall responsibility for the leadership of the operational, administrative, financial, long-term strategic planning and oversight of the board-directed initiatives and employee leadership, motivation and morale.



You are a proven, confident, proactive and engaging leader and a strategic thinker, with strong team building skills, that has demonstrated success as a proven senior leader within the private or public sector. Your exceptional interpersonal skills have earned you a reputation for building a trustworthy, positive, accountable work culture and for developing and inspiring strong management teams and staff. A model example of exceptional commitment to organizational leadership, you set the standards for a team and the board that strives to provide the highest quality of services to RECO stakeholders.

Having completed your University Education, preferably in Business or a related field, you also have a minimum of 10 years of a combination of public and private sector experience working as a CEO, COO or an Executive Director. Ideally, you would also have experience in or exposure to a regulatory sector. Prior experience reporting to a Board of Directors would be considered an asset. You possess strong political acumen, exceptional interpersonal skills, and the ability to build and support teams as well as foster strong relationships with the board and other internal and external stakeholders to RECO.

It is anticipated that shortlisting of candidates for interviews will take place around early September and the interviews will be conducted during mid to late September. If interested in exploring this further and for a complete Position Profile, please contact Kartik Kumar, Managing Director at Legacy Executive Search Partners at 416-271-4397 or kartik.kumar@lesp.ca.